

Judge Campbell

Attached is a document from my rep at AuctionTime.

As I mentioned, I sell through two different Online Auction Platforms: AuctionTime and HiBid.

AuctionTime had about 19 million online page views in December and utilizes nationwide publications like Tractor House, Machinery Trader and Truck Paper to advertise retail listings and a nationwide AuctionTime publication that is sent out every week advertising auction pieces in print. AuctionTime gives customers the opportunity to market their pieces at a retail price prior to going to auction. I have primarily used AuctionTime for individual pieces and large ticket items.

HiBid has approximately 5 million registered bidders and currently has about 930,000 lots listed. I generally use HiBid for multi-lot auctions.

I have been licensed by the state of Texas and in the auction business since 1994 and have been doing Online Auctions for about 5 years. I have sold items to people in almost every state of the union and have shipped all over the country and to Mexico and Canada.

When consigning items in AuctionTime, I use a sliding scale for commissions, per item:

\$1 - \$5,000 -	20%
\$5,001 - \$25,000	15%
\$25,001 - \$50,000	10%
\$50,001 - \$100,000	8%
\$100,000 - \$500,000	6%
\$500,001 - \$750,000	4%
\$750,001+	2%

If Clay County is considering selling equipment via Online Auction, I would appreciate the opportunity to provide that service as a local auction company.

Thank you  
Scott Williams  
Williams Realty & Auction Service  
940-781-7484  
WilliamsRealtyandAuction.com  
WilliamsAuctionService.net

--  
Scott Williams  
940-781-7484  
WilliamsRealtyandAuction.com  
WilliamsAuctionService.net

